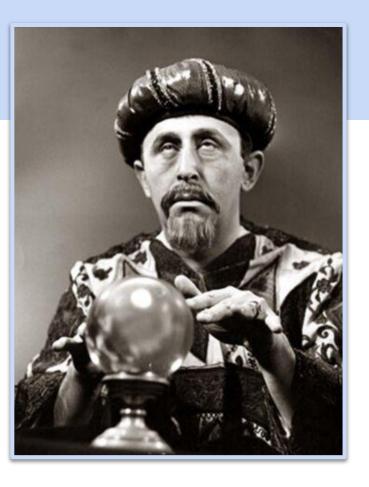


CREATING A READING REVOLUTION

How this magazine gets children reading (and why that matters)





WHAT'S THE FUTURE OF MAGAZINE MEDIA?

- Consumption in decline (UK print circulation fallen by two-thirds since 2010 – Enders Analysis)
- Commercial revenue falling
- Costs rising
- Disposable income under pressure
- Increased demands on time and attention.
- Why pay when you can get it for free online?
- Many publishers focussed on cutting costs, heavy discounts, gimmicks or ditching print altogether.





IS PRINT DEAD?





To survive we need to create a new generation of magazine readers who perceive the value of print media, appreciate carefully curated content and are willing to pay for it.



WELCOME TO THE WEEK JUNIOR!





SO WHAT IS TWJ?

- Weekly news magazine for eight to 14-year-olds, launched November 2015.
- "Making sense of the world"
- UK's -best-selling magazine for children latest ABC official audit = **83,052** per week (20k more than Pokemon!). 6th in news/current affairs.
- Multi-award-winning
- Multi-million annual revenue
- Additional launches and brand extensions US, Science+Nature, Quizzler, podcasts, newsletters, awards, events...









CONTENT

"An amazing walk through

our world

every week."

- Current affairs
- Science
- Nature
- Sport
- People
- Wellbeing
- Entertainment
- Crafts and activities
- Books, games, apps
- Big debate
- Puzzles
- UGC









PRINCIPLES

- Simple editorial rules: respect the readers.
 DON'T patronise, confuse or scare, DO explain, entertain, inspire and suggest solutions.
- Basic ingredients: hooks (pics, headlines), hope (positive outcomes, real solutions) and heroes (helpers, role models).
- Provide a healthy media diet (offer a balanced mix of stories and activities) and give rewards for reading.
- Represent: readers see themselves, their families and their interests reflected on our pages.





PRINCIPLES

- Tone of voice: no teaching, no preaching, just talking (directly, calmly, clearly, concisely), asking and explaining.
- Objectivity: facts and opinions are distinct and our personal political views stay off-page.
- Help readers think for themselves (vs telling them what to think)
- Accuracy (trust is central to success)
- Accessibility (content and design).
- Promote positivity and kindness.
- Celebrate our readers.



ACCESSIBLE DESIGN

- Simple sans-serif fonts (Amsi Pro, Frutiger Neue)
- Type is mostly black on white or a pale-tint (dyslexia-friendly design)
- Layouts are clear, logical and uncluttered – no more page furniture than absolutely necessary
- Photos are eye-catching, age-appropriate and an accurate representation of the story.
- Multiple access-points







"My son reads it from cover to cover and it sparks conversation."
Parent, via subscriber survey 2022.

BENEFITS

- Helps children make sense of their world – soft learning
- Encourages curiosity
- Allows them to develop their own opinions (how to think vs what to think)
- Weekly subscription fosters a regular reading habit
- Quality over novelty
- Low waste
- "Interesting, informative, easy to read"



"I am in year 6 and am one of our class Reading Ambassadors. We are there to encourage and support others in the school with their reading. I LOVE reading *The Week Junior* and have been sharing it with others in my school."



WHAT ARE PEOPLE SAYING ABOUT TWJ?

90%
of readers would recommend it to their friends
Subscriber survey
2022

"It gave them a renewed interest in reading, and for our reluctant readers in particular, brought back a sense of purpose and pleasure when it comes to reading."

Primary School Teacher

"Jack loves *The Week Junior*.

He got a subscription for his birthday. He punches the air every Friday afternoon when he sees the latest issue waiting for him."

Parent

"Thank you for being able to achieve what I thought was impossible: creating reading material my son enjoys!"

Parent, via Facebook

"An exemplary magazine with exceptionally good content." Judge, PPA Awards 2022

"Me and my sister love to read *The Week Junior* with our after school snack."





WHY CHILDREN NEED TO READ

It's a superpower!

- Academic success
- Social and emotional wellbeing
- Entertainment
- Escapism
- Empathy
- Critical thinking
- Curiosity
- Empowerment

READING

Reduces
depression,
increases selfconfidence &
resilience & helps
with relaxation.





BEATING THE DECLINE BY 9

- Cultivating a love of reading before age 9 is critical – benefits for life.
- Once skill is acquired independent reading is expected: no longer a comfort or a treat.
- Risk that challenge becomes a chore: many children think of reading as schoolwork & a task
- Competing demands for time friends, homework, clubs and sports, games, online entertainment etc...
- Books can be intimidating for less able and less confident readers.

Uma, aged 4 learning to read





Lucia shares *The* Week Junior with her kitten Artemis.

HOW CAN MAGAZINES HELP?

More than half of children who say they "don't enjoy reading books" actually prefer magazines, which means magazines are great for engaging all children in reading for fun. (Egmont, 2020)

- More accessible than books larger pages, digestible, colourful, easier progress tracking
- Appealing brands reflect popular passions
- Covermounts (though these are falling out of favour)
- Perceived value cheaper than books
- Format lends itself to bending, folding, ripping, clipping encourage sharing and social reading (British Psychological Society Why Magazines Matter)





THE WEEK Junior SH WW

88,000 downloads pcm (2.5 million since launch)

BRAND EXTENSIONS





1,000 subscribers



30,000 downloads pcm



8,000 new subscribers in 2022

PLUS

Licensing, events & more to come!





TRENDS + LEARNINGS

James found "two carrots hugging"

Kids love sharing weird stuff! Giant or misshapen fruit, vegetables, crisps and cereals

Kindness – boosted by Covid and Ukraine

Activism Posters, protests, lobbying parents.

Don't forget the biscuits! Everyone enjoys something silly to balance the serious stuff and they want to share their finds with others (it's competitive).

Role model kindness, offer practical steps, actions and opportunities to help. Celebrate and nurture empathy and compassion.

Encourage civil debate, explore ideas, empower readers to make a difference.



3 WAYS TO GET CHILDREN READING



1. Put yourself in a child's shoes: What will make them stop on the page? What do they need to make sense of a story? How will they react to what they read?

Invite reluctant readers in – offer snacks to encourage deeper engagement – fuel their fascination with the world.

Restrain yourself! Don't fall into traps of colour and chaos. Put navigability before novelty. Less is always more.

THE FUTURE IS BRIGHT



"I always read it just as it comes through the letterbox and share the mind-boggling facts with my family. It's a great magazine!"

Reader

- Start young
- Create demand
- Prove the benefits
- Win hearts and minds
- Build a community
- Nurture a habit

One of our first readers



ANY QUESTIONS?



